

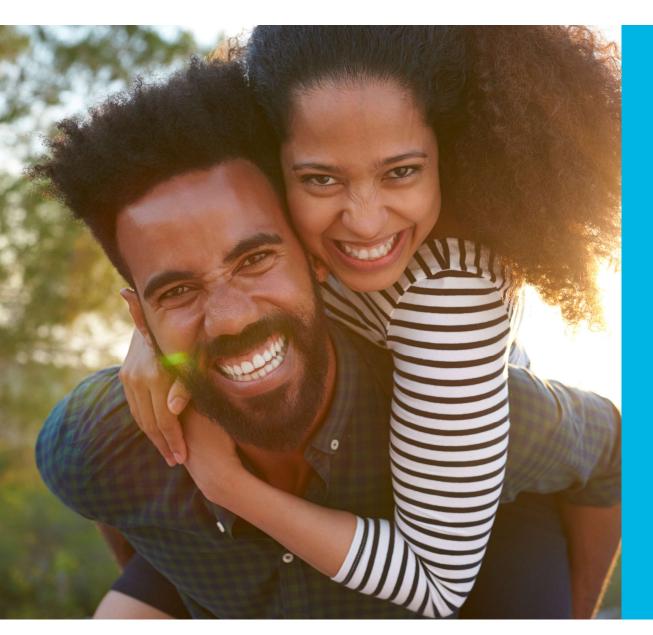
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In addition to background and historical information, this presentation contains "forward-looking statements" based on NeuroPace's current expectations, estimates, forecasts and beliefs, including financial results for the third quarter ended September 30, 2023, information about NeuroPace's market opportunity, growth drivers and market penetration, commercial strategy, future pipeline, estimates of market opportunity and forecasts of market and revenue growth, indication and TAM expansion opportunities, performance, assumptions and expectations relative to the DIXI Medical partnership, clinical trial timelines, and the statements under the captions "Current Patient Population Focus," "Annual Core U.S. Market Opportunity, "Closing the Treatment Gap," "Expanded Patient Eligibility," "Increased Therapy Utilization," "Distribution of DIXI Stereo EEG Products Leads to Earlier Patient Engagement," "Strategy to Drive Long-Term Growth," and "Financial Performance" in the slides that follow. These forward-looking statements are subject to inherent uncertainties, risks, and assumptions that are difficult to predict. Additional risks and uncertainties include those described more fully in the section titled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operation" and elsewhere in NeuroPace's public filings with the U.S. Securities and Exchange Commission (the "SEC"), including its Annual Report on Form 10-K for the year ended December 31, 2022, filed with the SEC on March 02, 2023, and its Quarterly Report for the quarter ended September 30, 2023 on Form 10-Q to be filed with the SEC, as well as any reports that it may file with the SEC in the future. Forward-looking statements contained in this presentation are based on information available to NeuroPace as of the date hereof. NeuroPace undertakes no obligation to update such information except as required under applicable law. These forward-looking statements should not be relied upon as predictions of future events. In

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## **NEUROPACE MISSION**

Transform the lives of people suffering from epilepsy by reducing or eliminating the occurrence of debilitating seizures.

# **NeuroPace Investment Highlights**

Large, underpenetrated market	>\$55B annual core U.S. addressable market; \$2B original market within Comprehensive Epilepsy Centers with additional upside from new site expansion opportunity
Unique technology	closed loop, brain-responsive neuromodulation system
Compelling clinical evidence	Differentiated outcomes that continue to improve over time
Operating execution	accelerating revenue growth and reduced cash burn
Healthy balance sheet	sufficient capital to continue executing on key priorities through least mid-2025
Future growth opportunities	center expansion approval and generalized epilepsy indication expansion



# **Management Team**



**Joel Becker** Chief Executive Officer



Martha Morrell, MD Chief Medical Officer



**Rebecca Kuhn**Chief Financial Officer



**Irina Ridley**Chief Legal Officer



**Kelley Nicholas** Vice President, Sales

### **Previous Experience**





|\/|yriad genetics



Deloitte.



pwc



HOLOGIC<sup>®</sup>

Thermo Fisher SCIENTIFIC Medtronic





# Drug-Resistant Epilepsy (DRE) is a Devastating, Highly Undertreated Disease with Significant Unmet Need

Epilepsy is a disorder in which abnormal electrical activity in the brain causes seizures

4th most common neurological disorder in the U.S.1

~\$28B direct medical costs in the U.S.1

2-3X higher unemployment among epilepsy patients<sup>2</sup>

Drug therapy is unable to control seizures for 1 in 3 patients<sup>3,4</sup>

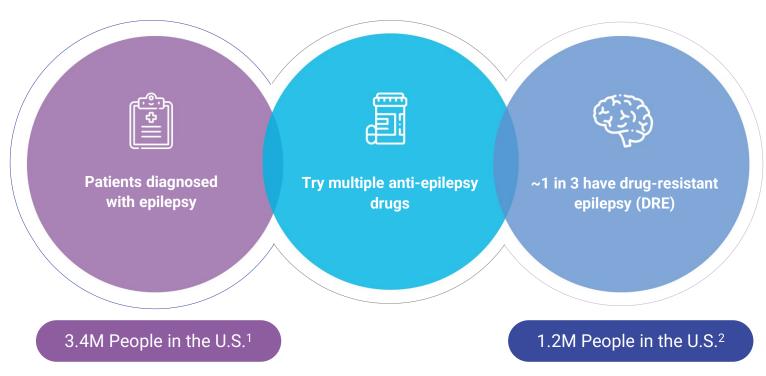
<sup>1</sup>Examining the Economic Impact and Implications of Epilepsy, AJMC, February 13, 2020. <sup>2</sup>Epilepsy Across the Spectrum 12.4.26: https://www.ncbi.nlm.nih.gov/books/NBK100603/ <sup>3</sup>U.S. Center for Disease Control, August 10, 2017. <sup>4</sup>Chen, Z., et al., JAMA Neurology, 2017.



# **One Third of Epilepsy Patients are Drug Refractory**

**U.S. Prevalence** 

## **DIAGNOSIS & FIRST LINE TREATMENT**





# **RNS System - Novel Therapy to Address Unmet Need**

**Brain-Responsive Neuromodulation System Provides Unique Window to the Brain** 





## **Recognizes & Responds**

To patient-specific seizures patterns



#### Records

Ongoing iEEG data for physicians to review

## **Epilepsy Treatment that is**

- Personalized
- Targeted
- Data-driven



Implantable Device with nearly 11-year battery



Patient Remote Monitor

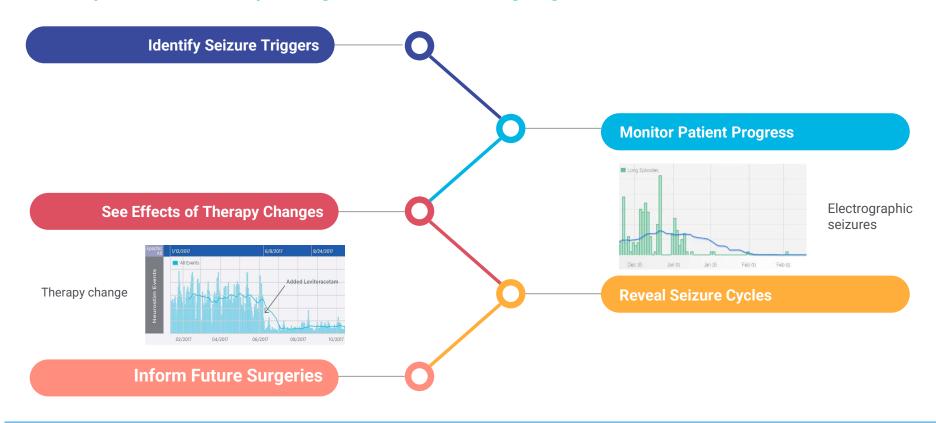


Patient Data Management System



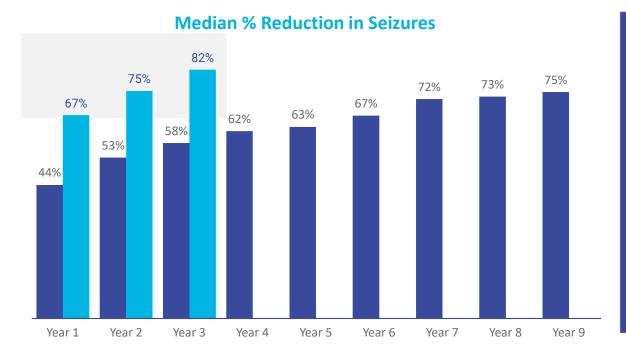
# **RNS System Data**

**Allows Physicians to Actively Manage and Customize Ongoing Patient Care** 





## **Impressive Seizure Reductions Improve Over Time**



## Original FDA Study Results:<sup>1,2</sup>

- Statistically greater seizure reduction than sham therapy at 5 months
- 75% median seizure reduction at 9 years
- 28% of patients achieved <u>> 6</u> months of seizure freedom

# Real World & FDA Post Approval Study Results:

- 67% median seizure reduction at 1 year<sup>3,4</sup>
- 75% median seizure reduction @ 2 years<sup>4</sup>
- 82% median seizure reduction at 3+ years<sup>4</sup>
- ~1 in 3 patients with > 90% reduction in seizures<sup>4</sup>

Improvements shown in:

Cognitive Function | Quality of Life | Mental Health | SUDEP



## **Alternative Treatment Options Have Significant Risks and Side Effects**

## **Epilepsy Surgery**

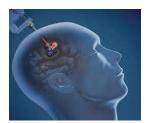
Irreversible destructive procedure

Carries neurocognitive risks: impaired memory, reduced naming ability, and loss of some part of their visual field

~20% of patients are ideal candidates1

## Resection Laser Ablation





## **Neuromodulation Competitors**

Fixed anatomical target

Not responsive to brain activity

Lengthy stimulation cycles result in side effects: depression, memory impairment, and sleep disruption

No detailed iEEG recordings or event trending

**VNS** 

**DBS** 





## **RNS Therapy**

Therapy at seizure source only when needed

Responds to patient specific abnormal events

No stimulation related side effects

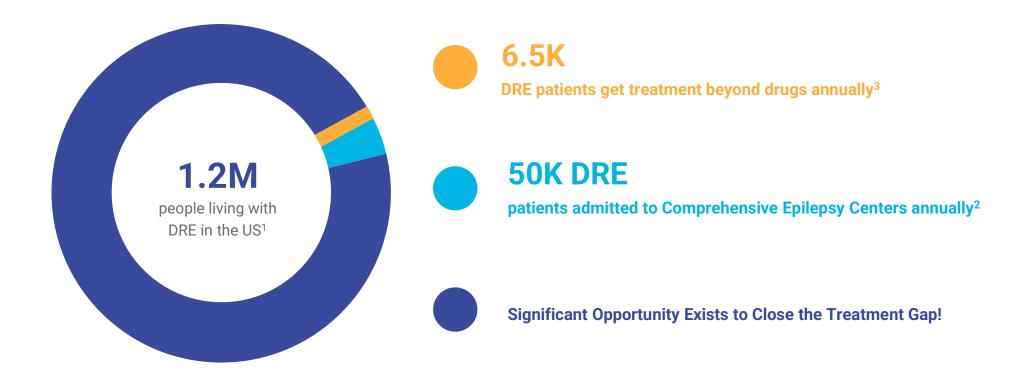
Reduced risk of SUDEP

Detailed iEEG recordings and event trending





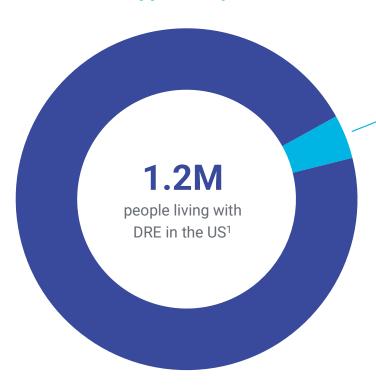
# **Current Patient Population Focus**





## **Closing the Treatment Gap**

**CEC Growth Opportunity** 



**50K DRE patients admitted to CECs annually**<sup>2</sup>

>\$2B addressable market today with potential to increase as more patients are moved through specialist care

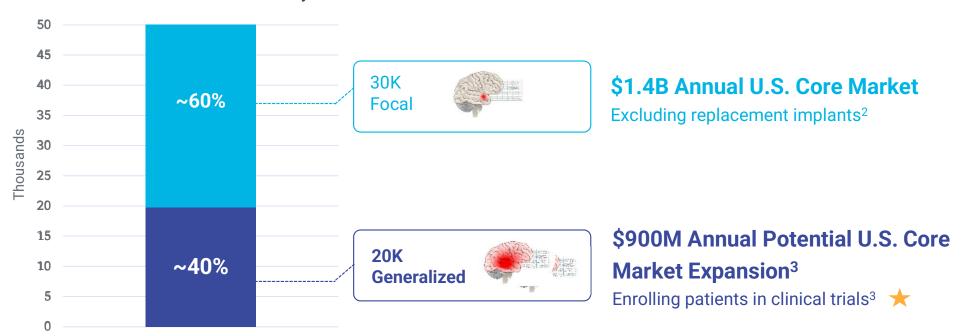
## **MACRO TRENDS**

- Number of CECs increased from 151 in 2012 to 256 in 2019<sup>3</sup>
- 150% increase in number of epileptologists per capita from 2012 to 2019<sup>3</sup>
- Epilepsy monitoring unit (EMU) admissions increased 5% per year from 2016 to 2019<sup>3</sup>
- Patient advocacy groups advocating for increased care
- ILAE treatment recommendations for DRE encourage more/earlier evaluation of interventional treatment<sup>4</sup>
- Improved diagnostics and therapies lowering barriers for patients



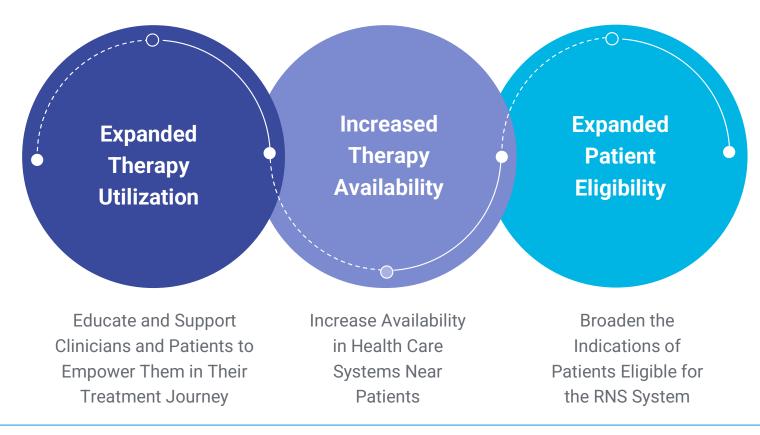
# Annual Core U.S. Market Opportunity at CECs >\$2 Billion

# ~50K New DRE Patients Admitted to CECs Annually





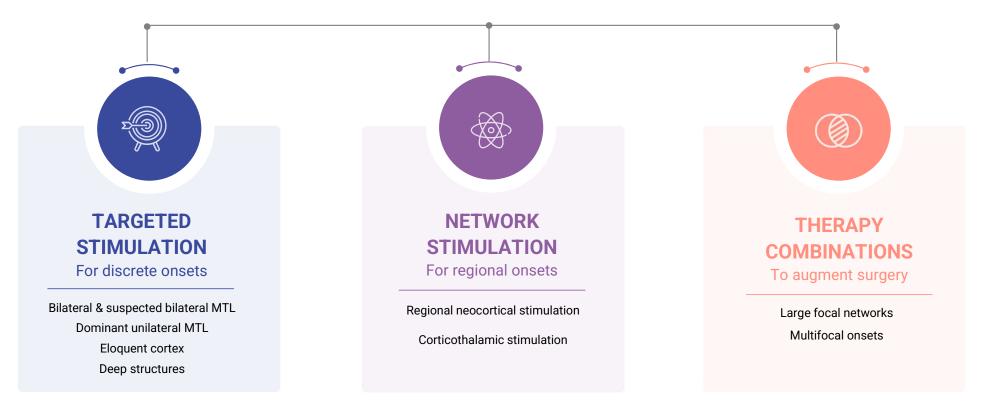
# **Closing the Epilepsy Treatment Gap Through Expanded Therapy Access**





# **Expanded Therapy Utilization: Strategies for Focal, Refractory Epilepsy**

**RNS® System Enables Diverse Treatment Approaches** 





# **Increased Therapy Utilization: Project CARE – Community Expansion**

# Community Program Expansion – Availability in Health Care Systems Near Patients

- Expansion to +1,800 Epileptologists and entire functional neurosurgery communities within current indications
- Significant expansion RNS TAM
- 1H, 2024: Site Initiation
- 2H, 2024: Site Expansion

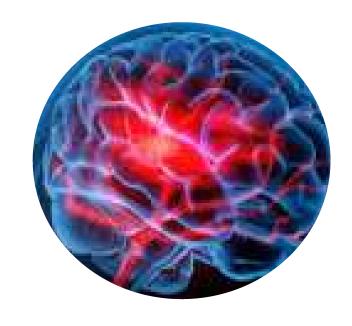




# **Expanded Patient Eligibility: Generalized Epilepsy Indications**

# Patient Indication Expansion - RNS Access for Generalized Epilepsy

- Planned Enrollment completion -Q1, 2024
- Planned Implant follow up completion – Q1, 2025



## **Generalized Epilepsy**

- NAUTILUS
- Lennox-Gastaut Syndrome
- FDA Breakthrough designation

2023

2025-2026

NEUROPACE

# **Closing the Treatment Gap: Enhanced RNS Therapy Access**

Patient Indication
Expansion: RNS
Access for
Generalized Epilepsy

- Planned Enrollment completion Q1, 2024
- Planned Implant follow up completion -1H, 2025
- 40% of DRE Patients



2023



# Closing the Treatment Gap: Enhanced RNS Therapy Access

Patient Indication
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Community Program Expansion: Availability in Local Health Care Systems Near Patients

- Expansion to additional +1,800 Epileptologists and all functional neurosurgeons within current indications
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2023 2024-2025



# **Closing the Treatment Gap: Enhanced RNS Therapy Access**

Patient Indication Expansion: RNS Access for Generalized Epilepsy

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Community Program Expansion:
Availability in Local Health Care
Systems Near Patients

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Comprehensive Epilepsy Centers: Focus on Adoption Across Clinicians and Expanded Therapy Utilization by current prescribers

- Build on encouraging initial implant growth
- Network stimulation
- Clinical Evidence

2023

2024-2025

2025-2026



# **DIXI Partnership Offers**

**Comprehensive Solution for Seizure Localization** 



### **Focal Seizures**

Start in specific locations of the brain

## Stereo EEG electrodes are used in CECs for seizure localization

- Determine starting location and transmission network of seizure
- Stereo EEG is less invasive, offers faster patient recovery, and has become the predominate approach for intracranial monitoring





# Distribution of DIXI Stereo EEG Products Leads to Earlier Patient Engagement



## Accelerates core RNS business by helping to inform therapy decisions earlier

- ~2/3 of RNS patients go through intracranial EEG monitoring as part of the diagnostic process
- Most patients that have stereo EEG procedure are not currently getting RNS Therapy growth potential



## Provides visibility into diagnostic evaluation pipeline

Typically 2-3 months from stereo EEG procedure to RNS implant

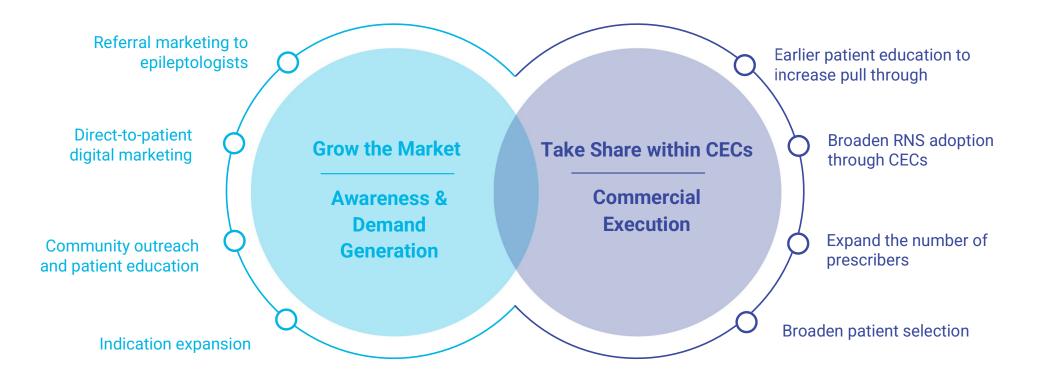


## New revenue source leveraging expanded field team

- Same account and physician call point neurosurgeons and epileptologists at CECs
- Most NeuroPace RNS implanting centers are not currently using DIXI electrodes growth potential
- Intracranial monitoring market in the United States is estimated to be between \$25 million to \$40 million



# **Closing the Treatment Gap to Drive Long-Term Growth**





## **Financial Performance**

Total September 30, 2023 Cash Balance Of \$61.3 Million Provides Sufficient Capital To Fund Planned Operations Into 2026.



	Actual 3Q23	2023 Guidance <sup>1</sup>
Revenue	\$16.4 million	\$62.5 - \$63.5 million
Revenue growth (y/y)	47%	37% - 39%
Gross Margin	74.5%	71% - 73%
Operating Expenses	\$18.2 million	\$75 - \$76 million



# Summary

**Positioned for growth** and focused on revenue growth, operating discipline, and effective cash management

**Prioritizing adoption** across clinicians prescribing the RNS System and growing utilization among existing prescribers

**Strong clinical evidence** both in clinical studies as well as through long-term real-world experience

**Sufficient capital** to fund key strategic and operating priorities through at least mid-2025.



Transforming the lives of people suffering from epilepsy by reducing or eliminating the occurrence of debilitating seizures.